





The primary endpoint of investigator assessed PFS was determined at a pre-planned interim analysis (n = 153, HR = 0.42, 95 % CI, 0.27 to 0.64; p < 0.0001 for the Erlotinib group (n = 77) relative to the chemotherapy group (n = 76). A 58% reduction in the risk of disease progression or death was observed. In the Erlotinib versus chemotherapy arms respectively, median PFS was 9.4 and 5.2 months and Best Overall Response Rate (CRPR) was 54.5 % and 10.5%, p < 0.0001. PFS results were confirmed by an independent review of the scans, median PFS was 10.4 months in the Erlotinib group compared with 5.4 months in the chemotherapy group (HR = 0.47, 95% CI, 0.27 to 0.78; p = 0.003).

The number of patients included in the investigator assessment of PFS was 129, the number of patients assessed by IRC was 107. The overall concordance rate between investigator and IRC assessment of PFS was 70 %. The overall survival data were immature at the time of interim analysis (HR = 0.80, 95 % CI, 0.47 to 1.37, p = 0.4170).

In a further exploratory analysis (n = 173) significant benefit was observed in PFS (HR = 0.37, 95% CI, 0.27 to 0.54; p < 0.0001; median PFS was 9.7 and 5.2 months) and Best Overall Response Rate (58.1 % versus 14.9%, p < 0.0001) with erlotinib compared to chemotherapy. Overall survival data were still immature at the time of the exploratory updated analysis (HR = 1.04, 95 % CI, 0.65 to 1.66, p = 0.8702).

#### First-line maintenance therapy:

The efficacy and safety of Erlotinib as first-line maintenance therapy of NSCLC was investigated in a randomized, double-blind, placebo-controlled trial B018182 (SATURN). This study was conducted in 889 patients with locally advanced or metastatic NSCLC who did not progress during 4 cycles of platinum-based doublet chemotherapy. Patients were randomized 1:1 to receive Erlotinib 150 mg or placebo orally once daily. The primary end-point of the study was PFS in all patients and in patients with an EGFR IHC positive tumor. Baseline demographic and disease characteristics were well balanced between the two treatment arms.

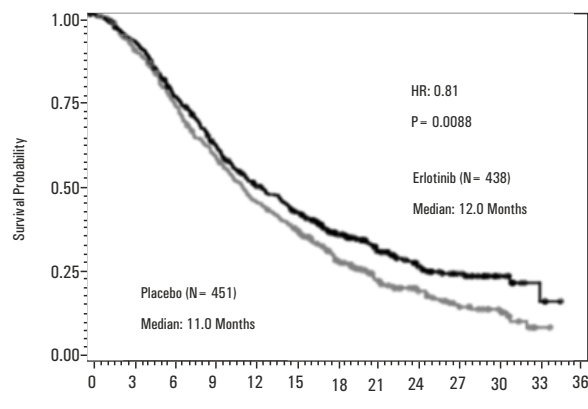
In this study B018182 (SATURN), the overall population showed a benefit for the primary PFS end-point (HR = 0.71 p < 0.0001) and the secondary OS end-point (HR = 0.81 p = 0.0308). However the largest benefit was observed in a predefined exploratory analysis in patients with EGFR activating mutations (n = 48) demonstrating a substantial PFS benefit (HR = 0.10, 95% CI, 0.04 to 0.25; p < 0.0001) and an overall survival HR of 0.83 (95% CI, 0.34 to 2.02), 67% of placebo patients in the EGFR positive subgroup received second or further line treatment with EGFR TKIs. In patients with EGFR wild type tumors (n = 388), the PFS HR was 0.78 (95% CI, 0.63 to 0.96; p = 0.0185) and the overall survival HR was 0.77 (95% CI, 0.61 to 0.97; p = 0.0243).

The B025460 (IUNO) study was conducted in 843 patients with advanced NSCLC whose tumors did not harbor an EGFR activating mutation (exon 19 deletion or exon 21 L858R mutation) and who had not experienced disease progression after four cycles of platinum-based chemotherapy.

The objective of the study was to compare the overall survival of first line maintenance therapy with erlotinib versus erlotinib administered at the time of disease progression. The study did not meet its primary endpoint. OS of Erlotinib in first line maintenance was not superior to Erlotinib as second line treatment in patients whose tumor did not harbor an EGFR activating mutation (HR = 1.02, 95% CI, 0.85 to 1.22, p = 0.82). The secondary endpoint of PFS showed no difference between Erlotinib and placebo in maintenance treatment (HR = 0.94, 95% CI, 0.80 to 1.11; p = 0.48).

Based on the data from the B025460 (IUNO) study, Erlotinib use is not recommended for first-line maintenance treatment in patients without an EGFR activating mutation.

Figure 1 depicts the Kaplan-Meier Curves for Overall Survival (ITT Population).



Note: HR is from a univariate Cox regression model. The PFS and OS Hazard Ratios, respectively, in patients with EGFR IHC positive tumors were 0.68 (95% CI: 0.58, 0.82) and 0.77 (95% CI: 0.64, 0.93). The PFS and OS Hazard Ratios in patients with IHC-negative tumors were 0.77 (95% CI: 0.51, 1.14) and 0.91 (95% CI: 0.58, 1.38), respectively. Patients with adenocarcinoma had an OS Hazard Ratio of 0.77 (95% CI: 0.61, 0.97) and patients with squamous histology had an OS Hazard Ratio of 0.86 (95% CI: 0.68, 1.10).

#### Second/Third-line therapy:

The efficacy and safety of Erlotinib was demonstrated in a randomised, double-blind, placebo-controlled trial (BR.21 – See figure 1). This study was conducted in 17 countries, in 731 patients with locally advanced or metastatic NSCLC after failure of at least one chemotherapy regimen. Patients were randomised 2:1 to receive Erlotinib 150 mg or placebo orally once daily. Study end points included overall survival, time to deterioration of lung cancer-related symptoms (cough, dyspnea and pain), response rate, duration of response, progression-free survival (PFS), and safety. The primary end-point was survival.

Due to the 2:1 randomisation, 488 patients were randomised to Erlotinib and 243 patients to placebo. Patients were not selected for HER1/EGFR status, gender, race, smoking history and histologic classification.

Demographic characteristics were well balanced between the two treatment arms. About two thirds of the patients were male and approximately one-third had a baseline ECOG performance status (PS) of 2 and 5% had a baseline ECOG of 3. Ninety three percent and 92% of all patients in the Erlotinib and placebo groups, respectively, had received a prior platinum-containing regimen and 95% and 37% of all patients, respectively, had received a prior taxane therapy. Fifty percent of the patients had received only one prior regimen of chemotherapy.

Survival was evaluated in the intent-to-treat population. The median overall survival improved by 42.5% and was 6.7 months in the Erlotinib group (95% CI, 5.5 – 7.8 months) compared with 4.7 months in the placebo group (95% CI, 4.1 to 6.3 months). The primary survival analysis was adjusted for the stratification factors as reported at the time of randomisation (ECOG PS, best response to prior therapy, number of prior regimens, and exposure to prior platinum and HER1/EGFR status). In this primary analysis, the adjusted hazard ratio for death in the Erlotinib group relative to the placebo group was 0.73 (95% CI, 0.60 to 0.87) (p = 0.001). The percentage of patients alive at 12 months was 31.2% and 21.5%, respectively.

The effect on overall survival was explored across different patient subsets. The effect of Erlotinib on overall survival was similar in patients with a baseline performance status (ECOG) of 2 (HR = 0.77, CI 0.6-1.0) or 0-1 (HR = 0.78, CI 0.6-0.9), male (HR = 0.78, CI 0.6-0.9) or female patients (HR = 0.80, CI 0.6-1.1), patients < 65 years of age (HR = 0.75, CI 0.6-0.9) or older patients (HR = 0.78, CI 0.6-1.0), patients with one prior regimen (HR = 0.76, CI 0.6-1.0) or more than one prior regimen (HR = 0.75, CI 0.6-1.0), Caucasian (HR = 0.79, CI 0.6-1.0) or Asian patients (HR = 0.61, CI 0.4-1.0), patients with adenocarcinoma (HR = 0.71, CI 0.6-0.9) or squamous cell carcinoma (HR = 0.87, CI 0.5-1.5), but not in patients with other histologies (HR 1.04, CI 0.7-1.5), patients with stage IV disease at diagnosis (HR = 0.92, CI 0.7-1.2) or < stage IV disease at diagnosis (HR = 0.65, CI 0.5-0.8). Patients who never smoked had a much greater benefit from Erlotinib (survival HR = 0.42, CI 0.28-0.64) compared with current or ex-smokers (HR = 0.87, CI 0.71-1.05).

Analysis of the impact of EGFR expression status on the treatment effect on clinical outcome is limited because EGFR status is known for 326 NSCLC study patients (45%). EGFR status was ascertained for patients who already had tissue samples prior to study enrolment. However, the survival in the EGFR tested population and the effects of single-agent Erlotinib were almost identical to that in the entire study population, suggesting that the tested population was a representative sample. A positive EGFR expression status was defined as having at least 10% of cells staining for EGFR in contrast to the 1% cut-off specified in the EGFR pharm kit instructions. The use of the pharm kit has not been validated for use in small-cell lung cancer.

Single-agent Erlotinib prolonged survival in the EGFR positive subgroup (N = 185; HR = 0.68; 95% CI = 0.49-0.94) and the subgroup whose EGFR status was unmeasured (N = 405; HR = 0.77; 95% CI = 0.61-0.98), but did not appear to have an effect on survival in the EGFR negative subgroup (N = 141; HR = 0.93; 95% CI = 0.53-1.30). However, the confidence intervals for the EGFR positive, negative and unmeasured subgroups of NSCLC patients are wide and overlap, so that a survival benefit due to Erlotinib in the EGFR negative subgroup cannot be excluded.

For the subgroup of NSCLC patients who never smoked, EGFR status also appeared to be predictive of Erlotinib survival benefit. Patients who never smoked and were EGFR positive had a higher Erlotinib survival benefit (N = 41; HR = 0.28; 95% CI = 0.13-0.61). There were too few EGFR negative patients who never smoked to reach a conclusion. Tumor responses were observed in all EGFR subgroups: 11.3% in the EGFR positive subgroup, 9.5% in the EGFR unmeasured subgroup and 3.8% in the EGFR negative subgroup. An improvement in progression free survival was demonstrated in the EGFR positive subgroup (HR = 0.48; 95% CI = 0.35-0.68), the EGFR unmeasured subgroup (HR = 0.60; 95% CI = 0.47-0.75), and less certain in the EGFR negative subgroup (HR = 0.86; 95% CI = 0.55-1.16).

A survival benefit of Erlotinib was also observed in patients who did not achieve an objective tumor response (by RECIST). This was evidenced by a hazard ratio for death of 0.82 (95% CI, 0.68-0.99) among patients whose best response was stable disease or progressive disease.

Erlotinib resulted in symptom benefits by significantly prolonging time to deterioration in cough, dyspnea and pain, versus placebo.

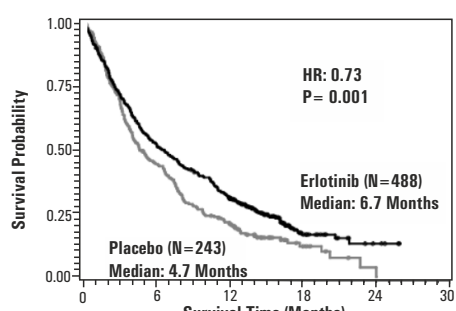
The median PFS was 9.7 weeks in the Erlotinib group (95% CI, 8.4 – 12.4 weeks) compared with 8.0 weeks in the placebo group (95% CI, 7.9 to 8.1 weeks). The HR for progression, adjusted for stratification factors and HER1/EGFR status, was 0.61 (95% CI, 0.51 to 0.73) (p < 0.001). The percent of PFS at 6-months was 24.5% and 9.3%, respectively, for the Erlotinib and placebo arms.

The objective response rate by RECIST in the Erlotinib group was 8.9% (95% CI, 6.4 to 12.0%). The median duration of response was 34.3 weeks, ranging from 9.7 to 57.6+ weeks. Two responses (0.9%, 95% CI, 0.1 to 3.4) were reported in the placebo group. The proportion of patients who experienced complete responses, partial responses or stable disease was 44.0% and 27.5%, respectively, for the Erlotinib and placebo groups (p = 0.004).

In a double-blind, randomized phase III study (M022162, CURRENTS) comparing two doses of Erlotinib (300 mg versus 150 mg) in current smokers (mean of 38 pack years) with locally advanced or metastatic NSCLC in the second-line setting after failure on chemotherapy, the 300 mg dose of Erlotinib demonstrated no PFS benefit over the recommended dose (7.00 vs 6.86 weeks, respectively). Patients in this study were not selected based on EGFR mutation status.

Results from two multicentre, placebo-controlled, randomised trials in over 1000 patients conducted in first-line patients with locally advanced or metastatic NSCLC showed no clinical benefit with the concurrent Erlotinib and platinum-based chemotherapy (carboplatin and paclitaxel (Erlotinib, N = 528) or gemcitabine and cisplatin (Erlotinib, N = 580)). Its use is not recommended in that setting.

Figure 2: Kaplan-Meier Curve for Overall Survival of Patients by Treatment Group



#### Pancreatic cancer (Erlotinib administered concurrently with gemcitabine):

The efficacy and safety of Erlotinib in combination with gemcitabine as a first line treatment was assessed in a randomized, double-blind, placebo-controlled trial in 569 patients with locally advanced, unresectable or metastatic pancreatic cancer. Patients were randomized 1:1 to receive Erlotinib (100 mg or 150 mg) or placebo once daily on a continuous schedule plus gemcitabine i.v. (1000 mg/m<sup>2</sup>, Cycle 1: Days 1, 8, 15, 22, 29, 36 and 43 of an 8-week cycle; Cycle 2 and subsequent cycles: Days 1, 8 and 15 of a 4-week cycle [approved dose and schedule for pancreatic cancer, see the gemcitabine Package Insert]). Erlotinib or placebo was taken orally once daily until disease progression or unacceptable toxicity. Study end points included overall survival, response rate and progression-free survival (PFS). Duration of response was also examined. The primary endpoint was survival. A total of 285 patients were randomized to receive gemcitabine plus Erlotinib (261 patients in the 100 mg cohort and 24 patients in the 150 mg cohort) and 284 patients were randomized to receive gemcitabine plus placebo (260 patients in the 100 mg cohort and 24 patients in the 150 mg cohort). Too few observations were made for the 150 mg cohort to draw conclusions.

Baseline demographic and disease characteristics of the patients were similar between the 2 treatment groups. 100 mg Erlotinib plus gemcitabine or placebo plus gemcitabine, except for a slightly larger proportion of females in the Erlotinib arm (51%) compared with the placebo arm (44%). The median time from initial diagnosis to randomization was approximately 1.0 month. Approximately half of the patients had a baseline ECOG performance status (PS) of 1, and 17 % had a baseline ECOG PS of 2. Most patients presented with metastatic disease at study entry as the initial manifestation of pancreatic cancer (77% in the Erlotinib arm, 78% in the placebo arm).

Survival was evaluated in the intent-to-treat population based on follow-up survival data including 551 deaths. Results are presented for the 100 mg dose cohort (504 deaths). The adjusted hazard ratio for death in the Erlotinib group relative to the placebo group was 0.82 (95 % CI, 0.69 to 0.98) (p = 0.028). The percent of patients alive at 12 months was 23.8 % in the Erlotinib group compared to 19.4 % in the placebo group. The median overall survival was 6.4 months in the Erlotinib group compared with 6 months in the placebo group (see figure 2).

The table below summarizes the results of the study.

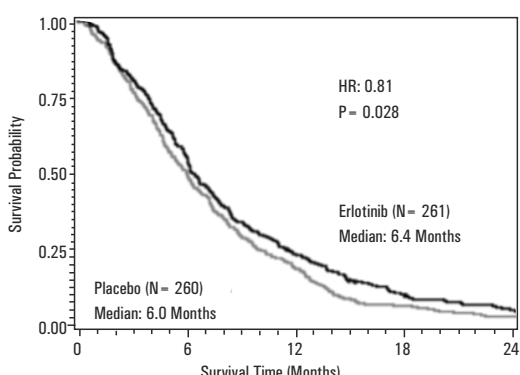
Table 3: Study PA3 Efficacy Results

	Erlotinib 100 mg plus gemcitabine (N = 261)	Placebo plus gemcitabine (N = 260)	p-value
Median survival	6.4 months	6 months	
Hazard ratio, mortality (erlotinib:placebo) (95% CI)	0.82 (0.69 to 0.98)		p = 0.028
% Patients alive at 12 months	23.8	19.4	

The median PFS was 3.81 months (16.5 weeks) in the Erlotinib group (95 % CI, 3.58 to 4.83 months) compared with 3.55 months (15.2 weeks) in the placebo group (95 % CI, 3.29 to 3.75 months) (p = 0.006).

The median duration of response was 23.8 weeks, ranging from 3.71 to 58+ weeks. The objective response rate (complete response and partial response) was 8.6 % in the Erlotinib group and 7.3% in the placebo group. The proportion of patients who experienced complete response, partial response or stable disease was 59 % and 49.4 %, respectively, for the Erlotinib and placebo groups (p = 0.036).

Figure 3: Kaplan-Meier Curve for Overall Survival: 100 mg Cohort



In a series of exploratory univariate subset analyses (the stratification factors at randomization and at baseline, as well as pain intensity by visual analog score, EGFR status, gender, age, race, and any prior chemotherapy), all of the HRs in the Erlotinib plus gemcitabine arm relative to the placebo plus gemcitabine arm were less than or equal to 1.0 suggesting consistency across all patient subsets. However, in patients with pain intensity score > 20, female, locally advanced, age ≥ 65 years, or performance status 0 or 1, the benefit of erlotinib was uncertain.

Figure 4: Survival Hazard Ratio (HR) (Erlotinib : Placebo) in Subgroups According to Pretreatment Characteristics: 100 mg Cohort

Factors	N	HR	95% CI	
Erlotinib: Placebo *	521	0.81	0.7-1.0	
Performance: Placebo 0-1	432	0.87	0.7-1.1	
Performance: Status 2	89	0.70	0.5-1.1	

Locally Advanced	124	0.83	0.6-1.3	
Distant Metastases	387	0.80	0.7-1.0	
Pain Intensity ≤ 20	238	0.72	0.6-0.9	

Factors	N	HR	95% CI	
Pain Intensity > 20	269	1.00	0.8-1.3	
EGFR Positive	70	0.82	0.5-1.3	
EGFR Negative	66	0.75	0.5-1.2	
EGFR Unmeasured	385	0.86	0.7-1.1	
Male	273	0.74	0.6-0.9	
Female	248	1.00	0.8-1.3	
Age < 65	274	0.78	0.6-1.0	
Age ≥ 65	247	0.84	0.7-1.2	
Caucasian	456	0.88	0.7-1.1	
Black	13	0.67	0.2-2.2	
Asian	34	0.61	0.3-1.3	
Prior Radioresecting Chemotherapy **	42	0.62	0.3-1.2	
Prior Radioresecting Chemotherapy **	479	0.86	0.7-1.0	

\*Stratified by performance status and extent of disease.

\*\*Only Chemotherapy given concurrently with radiation treatment as a radiosensitizer was allowed.

0.00 0.50 1.00 1.50 2.00 2.50  
HR Scale

Note: Depicted are the univariate hazard ratio (HR) for death in the patients receiving Erlotinib plus gemcitabine relative to the patients receiving placebo plus gemcitabine, the 95% confidence interval (CI) for the HR, and the sample size (N) in each subgroup. The hash mark on the horizontal bar represents the HR, and the length of the horizontal bar represents the 95% confidence interval. A hash mark to the left of the vertical line corresponds to a HR that is less than 1.00, which indicates that survival is better in the Erlotinib arm compared with the placebo arm in that subgroup. Only chemotherapy given concurrently with radiation treatment as a radiosensitizer was allowed.

#### Use in Special Populations

##### Females and Males of Reproductive Potential

Contraception: Females:

Adequate contraceptive methods should be used during therapy, and for at least 2 weeks after completing therapy.

##### Pregnancy

There are no adequate or well controlled studies in pregnant women using Erlotinib. Studies in animals have shown some reproductive toxicity (see sections Impairment of Fertility and Reproductive toxicity). The potential risk for humans is unknown. Women of childbearing potential must be advised to avoid pregnancy while on Erlotinib. Treatment should only be continued in pregnant women if the potential benefit to the mother outweighs the risk to the fetus.

##### Lactation

Nursing mothers: It is not known whether Erlotinib is excreted in human milk. No studies have been conducted to assess the impact of Erlotinib on milk production or its presence in breast milk. As the potential for harm to the nursing infant is unknown, mothers should be advised against breastfeeding while receiving Erlotinib and for at least 2 weeks after the final dose.

##### Pediatric Use

The safety and efficacy of Erlotinib in the approved indications has not been established in patients under the age of 18 years (see sections Special Dosage Instructions Pharmacokinetics in Special Population).

##### Geriatric Use

See section Pharmacokinetics in Special Population.

##### Renal Impairment

See sections Special Dosage Instructions and Pharmacokinetics in Special Population.

##### Hepatic Impairment

Erlotinib exposure was similar in patients with moderately impaired hepatic function (Child Pugh score 7-9) compared with patients with adequate hepatic function including patients with primary liver cancer or hepatic metastases (See Section: Special Warnings and Special Precautions). Safety and efficacy have not been studied in patients with severe hepatic impairment. (see section Special Dosage Instructions)

#### Pharmacokinetic Properties

##### Absorption

Oral erlotinib is well absorbed and has an extended absorption phase, with mean peak plasma levels occurring at 4 hours after oral dosing. A study in normal healthy volunteers provided an estimate of bioavailability of 59%. The exposure after an oral dose may be increased by food.

Following absorption, erlotinib is highly bound in blood, with approximately 95% bound to dose components, primarily to plasma proteins (i.e. albumin and alpha 1 acid glycoprotein (AAG)), with a free fraction of approximately 5%.

##### Distribution

Erlotinib has a mean apparent volume of distribution of 232 l and distributes into tumor tissue of humans. In a study of 4 patients (3 with non-small cell lung cancer (NSCLC), and 1 with laryngeal cancer) receiving 150 mg daily oral doses of Erlotinib, tumor samples from surgical excisions on Day 9 of treatment revealed tumor concentrations of erlotinib that averaged 1,185 ng/g of tissue. This corresponded to an overall average of 63% of the steady state observed peak plasma concentrations. The primary active metabolites were present in tumor at concentrations averaging 160 ng/g tissue, which corresponded to an overall average of 113% of the observed steady state peak plasma concentrations. Tissue distribution studies using whole body autoradiography following oral administration with <sup>14</sup>C labeled erlotinib in athymic nude mice with HNS tumor xenografts have shown rapid and extensive tissue distribution with maximum concentrations of radiolabeled drug (approximately 73% of that in plasma) observed at 1 hour.

##### Metabolism

Erlotinib is metabolized in humans by hepatic cytochrome P450 enzymes, primarily by CYP3A4 and to a lesser extent by CYP1A2. Extrahepatic metabolism by CYP3A4 in intestine, CYP1A1 in lung, and CYP1B1 in tumor tissue potentially contribute to the metabolic clearance of erlotinib. In vitro studies indicate approximately 80-95% of erlotinib metabolism is by the CYP3A4 enzyme. There are three main metabolic pathways identified: 1) O-demethylation of either side chain or both, followed by oxidation to the carboxylic acids; 2) oxidation of the acetylene moiety followed by hydrolysis to the aryl carboxylic acid; and 3) aromatic hydroxylation of the phenyl-acetylene moiety. The primary metabolites of erlotinib produced by O-demethylation of either side chain have comparable potency to erlotinib in nonclinical in vitro assays and in vivo tumor models. They are present in plasma at levels that are < 10% of erlotinib and display similar pharmacokinetics as erlotinib. The metabolites and trace amounts of erlotinib are excreted predominantly via the feces (> 90%), with renal elimination accounting for only a small amount of an oral dose.

##### Elimination

##### Clearance:

A population pharmacokinetic analysis in 591 patients receiving single agent Erlotinib show a mean apparent clearance of 4.47 l/hour with a median half-life of 36.2 hours. Therefore, the time to reach steady state plasma concentration would be expected to occur in approximately 7-8 days. No significant relationships between predicted apparent clearance and patient age, body weight, gender, and ethnicity were observed.

Patient factors, which correlate with erlotinib pharmacokinetics, are serum total bilirubin, AAG concentrations and current smoking. Increased serum concentrations of total bilirubin and AAG concentrations were associated with a slower rate of erlotinib clearance. Smokers had a higher rate of erlotinib clearance.

A second population pharmacokinetic analysis was conducted that incorporated erlotinib data from 204 pancreatic cancer patients who received erlotinib plus gemcitabine. This analysis demonstrated that covariates affecting erlotinib clearance in patients from the pancreatic study were very similar to those seen in the prior single-agent pharmacokinetic analysis. No new covariate effects were identified. Co administration of gemcitabine had no effect on erlotinib plasma clearance.

##### Exposure:

Following a 150 mg oral dose of Erlotinib, at steady state, the median time to reach maximum plasma concentrations is approximately 4.0 hours with median maximum plasma concentrations achieved of 1,095 ng/ml. Prior to the next dose at 24 hours, the median minimum plasma concentrations are 1,236 ng/ml. Median AUC achieved during the dosing interval at steady state are 41,300 mcg\*hr/ml.

##### Pharmacokinetics in special populations

There have been no specific studies in pediatric or elderly patients.

Hepatic impairment: Erlotinib is mainly cleared by the liver. Erlotinib exposure was similar in patients with moderately impaired hepatic function (Child Pugh score 7-9) compared with patients with adequate hepatic function including patients with primary liver cancer or hepatic metastases.

Renal impairment: Erlotinib and its metabolites are not significantly excreted by the kidneys, as less than 9% of a single dose is excreted in the urine. No clinical studies have been conducted in patients with compromised renal function.

Smokers: A pharmacokinetic study in nonsmoking and currently cigarette smoking healthy subjects has shown that cigarette smoking leads to increased clearance of, and decreased exposure to, erlotinib.

The geometric mean of the C<sub>max</sub> was 1056 ng/ml in the non-smokers and 688 ng/ml in the smokers with a mean ratio for smokers to non-smokers of 65.2 % (95 % CI: 44.3 to 95.3; p = 0.031).

The geometric mean of the AUC<sub>0-∞</sub> was 18726 ng/ml in the non-smokers and 6718 ng/ml in the smokers with a mean ratio of 35.9 % (95 % CI: 23.7 to 54.3; p < 0.0001). The geometric mean of the C<sub>24h</sub> was 288 ng/ml in the non-smokers and 34.8 ng/ml in the smokers with a mean ratio of 12.1 % (95 % CI: 4.82 to 30.2; p = 0.0001).

In the pivotal Phase III NSCLC trial, current smokers achieved erlotinib steady state trough plasma concentration of 0.65 µg/ml. (n = 18) which was approximately 2-fold less than the former smokers or patients who had never smoked (1.28 µg/mL, n = 108). This effect was accompanied by a 24% increase in apparent erlotinib plasma clearance.

In a phase I dose escalation study in NSCLC patients who were current smokers, pharmacokinetic analyses at steady state indicated a dose proportional increase in erlotinib exposure when the Erlotinib dose was increased from 150 mg to the maximum tolerated dose of 300 mg. Steady state trough plasma concentrations at a 300mg dose in current smokers in this study was 1.22 µg/ml (n = 17).

Based on the results of pharmacokinetic studies, current smokers should be advised to stop smoking while taking Erlotinib, as plasma concentrations could be reduced otherwise.

#### NON CLINICAL SAFETY

##### Carcinogenicity

Evidence for a carcinogenic potential was not seen in nonclinical studies. Erlotinib was neither genotoxic nor clastogenic in genetic toxicity studies. Two year carcinogenicity studies with erlotinib conducted in rats and mice at exposures exceeding human therapeutic exposure were negative.

##### Genotoxicity

Erlotinib was negative in the standard battery of genotoxicity assays.

##### Impairment of Fertility

Impairment of fertility was not observed in studies with male and female rats at doses near the MTD levels.

##### Reproductive Toxicity

Data from reproductive toxicology tests in rats and rabbits indicate that, following exposure to erlotinib at doses near the MTD and/or doses that were maternally toxic, there was embryotoxicity, but there was no evidence of teratogenicity, or abnormal pre- or postnatal physical or behavioral development. Maternal toxicity in both rats and rabbits in these studies occurred at plasma exposure levels that were similar to those in humans following a 150 mg dose of erlotinib.

##### Other

Chronic dosing effects observed in at least 1 animal species or study included effects on the cornea (atrophy, ulceration), skin (follicular degeneration and inflammation, redness, and alopecia), ovary (atrophy), liver (liver necrosis), kidney (renal papillary necrosis and tubular dilatation), and gastrointestinal tract (delayed gastric emptying and diarrhea). Red blood cell (RBC) counts, hematozoa and hemoglobin were decreased and reticulocytes were increased. White blood cells (WBCs), primarily neutrophils, were increased. There were treatment-related increases in alanine aminotransferase (ALT), aspartate aminotransferase (AST), and bilirubin.

In vivo studies of erlotinib showed inhibition of HERG channels at concentrations at least 20 times higher than the free drug concentration in humans at therapeutic doses. Studies in dogs did not show QT prolongation. A systematic centralized review of ECG data from 152 individuals from seven studies with healthy volunteers found no evidence of QT prolongation, and clinical studies have found no evidence of arrhythmias, associated with QT prolongation.

##### Effects on ability to drive and use machines

No studies on the effects on the ability to drive and use machines have been performed; however Erlotinib is not associated with impairment of mental ability.

##### How supplied:

##### Erlotinib 150 (Erlotinib Film Coating Tablets 150mg):

White colored, round biconvex